



Top 5 Takeaways from the National Grocers Association (NGA) Show

March 19, 2024





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Today's Presenters



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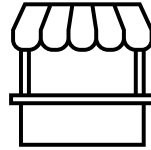
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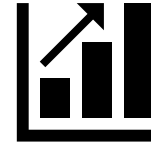
Independent Grocers



\$255 Billion Total
Economic Impact



21,000 Stores



1.2% of U.S. Gross GDP



Succession Planning



Polling Question around Succession Planning

Where are you in the succession planning process?

- Have not begun/needs work
- Have a plan but needs some refinement
- Well documented plan in place—ready for anything!



Robotics & AI



Polling Question around Robotics/AI

Do you have robots in place today?

-Yes

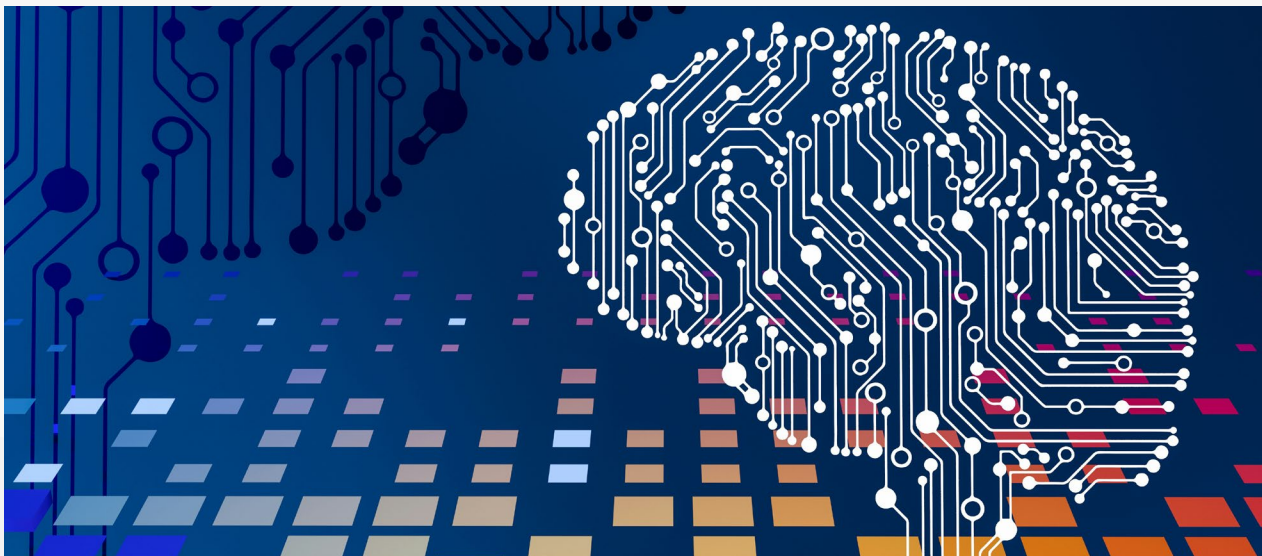
-No

-Planning to

-Not planning on using robots



Analytics



Polling Question around Analytics

What analytic platforms do you use today?

- 3rd-Party Software
- Homegrown
- No modern analytics



In-Store Experience



Economic & Industry Trends



I Want to Learn More!

- I'd like to speak to a CLA member about one of these grocery topics!
- I'm good for right now, no need to contact me.





Thank you!





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