The Final CECL Standard.

The final model & what's next for bankers July 7, 2016

ROUNDTABLE DISCUSSION



Tim McPeak Sageworks



Todd Sprang *CliftonLarsonAllen*

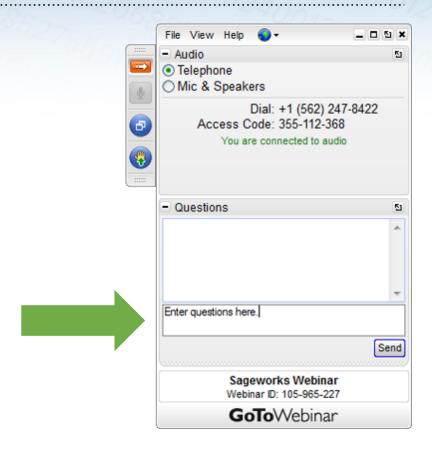


Graham Dyer *Grant Thornton*



About the Webinar.

- Ask questions throughout the session using the GoToWebinar questions panel
- We will answer as many questions as we can at the end of the presentation



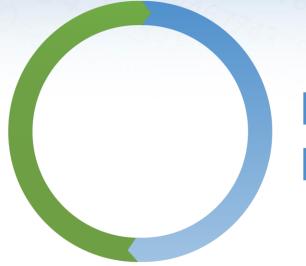


LOAN PRICING

About Sageworks.

We help institutions:

Grow Profitably



Mitigate Risk

- Loan portfolio and risk management solutions
- More than 1,000 financial institution clients
- Founded in 1998

- Risk management thought leader for institutions and examiners
- Featured in national and trade media

THE WALL STREET JOURNAL



AMERICAN BANKER



About CliftonLarsonAllen.

- A professional services firm with three, distinct business lines
 - » Wealth Advisory
 - » Outsourcing
 - » Audit, Tax, and Consulting
- Nearly 4,000 employees
- Offices coast to coast
- Serve more than 1,450 financial institutions



Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC.



About Grant Thornton.

- Grant Thornton is one of 6 global professional services firms, with 58 offices in the US across 29 states and the District of Columbia
- The financial services industry has been a core focus of Grant Thornton for over 90 years, and consists of approximately 80 dedicated partners and over 600 professionals supported by a national practice of subject matter specialists, including former officials from the FDIC, OCC and Federal Reserve
- Serves more than 350 financial institutions and over 2,200 financial services clients nationwide





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LLL TDR STRESS TESTING CREDIT ANALYSIS RISK RATING LOAN PRICING LOAN ADMINISTRATION WORKFLOW

About Today's Presenters.



TIM MCPEAK

Exec. Risk Management
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Partner, Accounting Principles Consulting Group Grant Thornton



Agenda.

CECL DISCUSSION WEBINAR

- Overview of CECL
 - » Implementation effective dates
- First impressions
- CECL discussion topics:
 - » Methodologies
 - » Reasonable and supportable forecasts
 - » Regulators/Auditors
 - » Implementation challenges
- Q&A



What is CECL?

- FASB released proposal December 2012
- CECL = Current expected credit losses
- What's changed from Incurred Loss Model?
 - » Forward-looking requirements
 - "Probable loss" threshold removed
 - Greater need for accessible, loan-level data
 - » Longer loss horizon
 - Makes ALLL more institution-wide calculation
- Purpose: Quicker recognition of losses. Changes in ALLL reserve balances will reflect changes in credit quality and flow through bank earnings ("Fed Perspectives," 2015)

"Current Expected Credit Loss Model (CECL) and Supervisory Expectations with Steve Merriett the Fed's Chief Accountant". FedPerspectives. October 30, 2015. https://bsr.stlouisfed.org/perspectives/



Effective Dates.

SEC-Filing Institutions
December 15, 2019

PBE Non-Filers
December 15, 2020

All Other Entities
FY after Dec. 15 2020
& interim periods 2021

Optional: All Entities
December 15, 2018 – Early CECL Adoption



Example Implementation Timelines.

1. SEC Filing Institutions.



2. Non-SEC Filing Public Business Entities.

Create roadmap	Scenarios & modeling			Final model & validation				
2016	2017	2018 Early adopt→	2019	2020 Dec. 15 CECL→	MPLE	2021	2022	

3. All Other Entities + Not-For-Profit Organizations.



Poll.

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CECL Discussion.

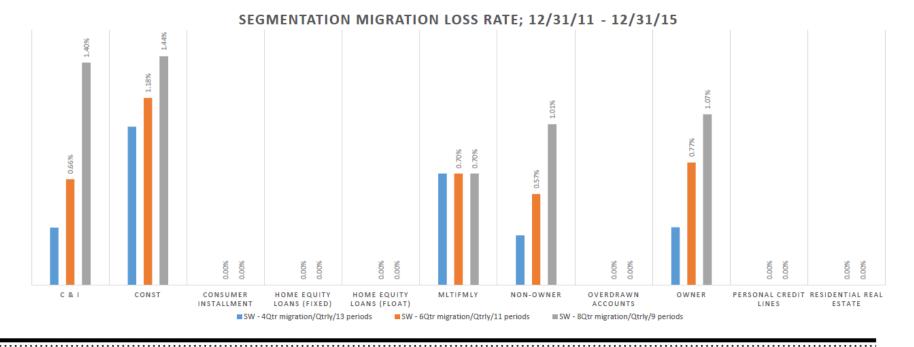
Please submit questions in the control panel



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Lifetime Loss Methodologies.

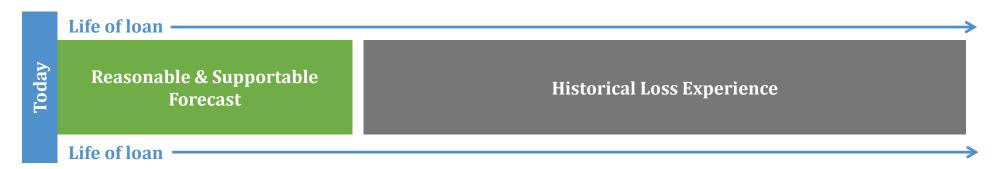
- Current models vs. new models
 - » Changing inputs
- Duration calculations and the role of prepayments
- Importance of segmentation
- Impaired loans?
- Purchased loans?



Reasonable & Supportable Forecasts.

- Shifting to forecasts
- How should changes be supported?
- The role of external data
- Different scenarios for different approaches / more than one approach for different portfolios

Forecasting losses





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TDR STRESS TESTING

CREDIT ANALYSIS

RISK RATING

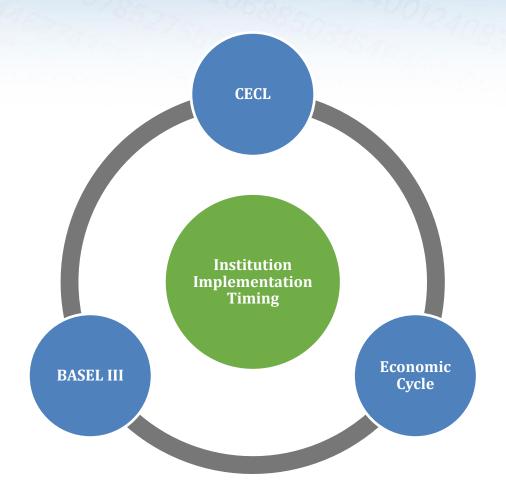
LOAN PRICING

LOAN ADMINISTRATION

WORKFLOW

Implementation Timing.

- Effective dates and other factors to consider
 - » Economic cycle
 - » CECL
 - » BASEL III





CREDIT ANALYSIS

Regulators and Auditors.

- What do you think an external audit looks like in a CECL world?
- When do we expect something from regulators?
- Regulators may be more lenient with smaller institutions?
- Role of TRG moving forward





Implementation Challenges.

- What do we think will be the hardest part for bankers in preparing?
- Institution-wide scope
- What do we think the impact may be?
 - » Smaller banks vs. larger banks
 - » Consumer markets
- What are the positives of CECL?

Create roadmap

Scenarios & modeling

Final model & validation



Refine & monitor

Continue current ALLL model / Maintain reserve levels – Run parallels



Next Steps for Bankers.

- How should bankers get started in preparing for implementation?
- Utilize available resources

Access FASB's CECL Standard (ASU 326)

Access the Interagency Statement on CECL

Register for FASB's CECL Webinar (7/21)

Read FASB's News Release



Poll.

Please select an option



CREDIT ANALYSIS

RISK RATING

LOAN PRICING

LOAN ADMINISTRATION

WORKFLOW

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2016 Risk Management Summit.

- Topics include:
 - » CECL
 - » Current ALLL best practices
 - » Stress Testing
- Speakers from CliftonLarsonAllen, Grant Thornton, Sageworks and more
- sageworks.com/summit

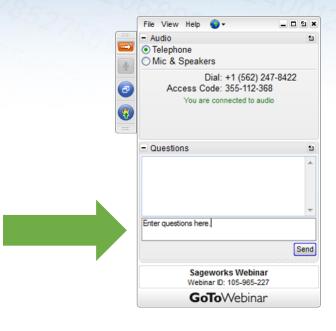






Questions & Answers.

Please submit questions in the questions box on the GoToWebinar panel.





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Additional Resources.

- <u>CLAconnect.com</u> Learn more about CliftonLarsonAllen
- <u>grantthornton.com</u> Learn more about Grant Thornton
- <u>Sageworksanalyst.com</u> Learn about Sageworks
- <u>ALLL.com</u> Everything ALLL, including news articles, whitepapers and peer discussions
- ALLL Forum for Bankers LinkedIn group for ALLL news & discussion



Endnotes.

• "Current Expected Credit Loss Model (CECL) and Supervisory Expectations with Steve Merriett the Fed's Chief Accountant". FedPerspectives. October 30, 2015. https://bsr.stlouisfed.org/perspectives/



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