

Unlocking Cash During COVID-19 Webinar Series: Telecom and Utility Advisory Services

Presented by: Kent Wright

WEALTH ADVISORY | OUTSOURCING | AUDIT, TAX, AND CONSULTING

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Create Opportunities

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Firm Overview

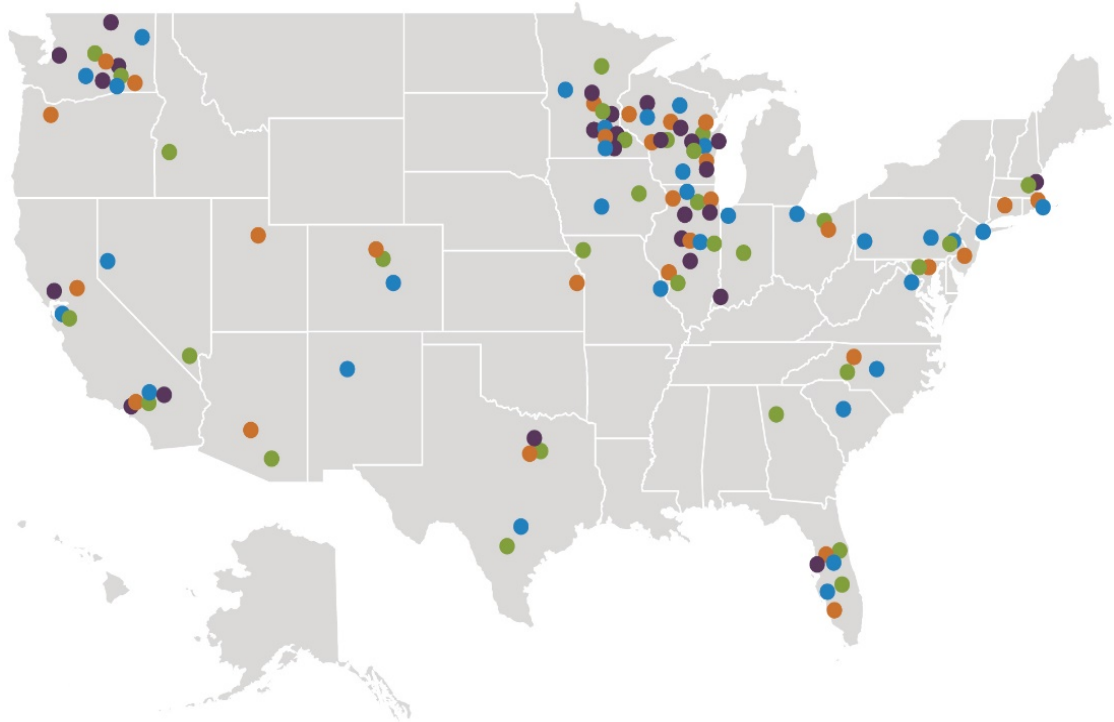
More than
6,200
people



More than
120
U.S. locations

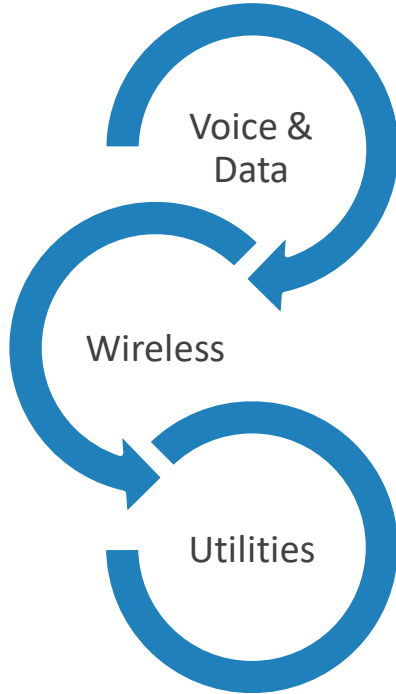


A
global
affiliation



Our Purpose

Analyze telecom and utility invoices in an effort to find refunds and ongoing savings by leveraging our catalogue of best practices.



Voice & Data

Landlines, VoIP, Internet, VPN

Wireless

Cell phones, hot spots, tablets

Utilities

Electric, gas, water, sewer and solid waste

Savings Opportunities

VOICE & DATA

- Double-billing
- Missing discounts
- ICB pricing
- Taxes, surcharges, and fees
- Cloud PBX



WIRELESS

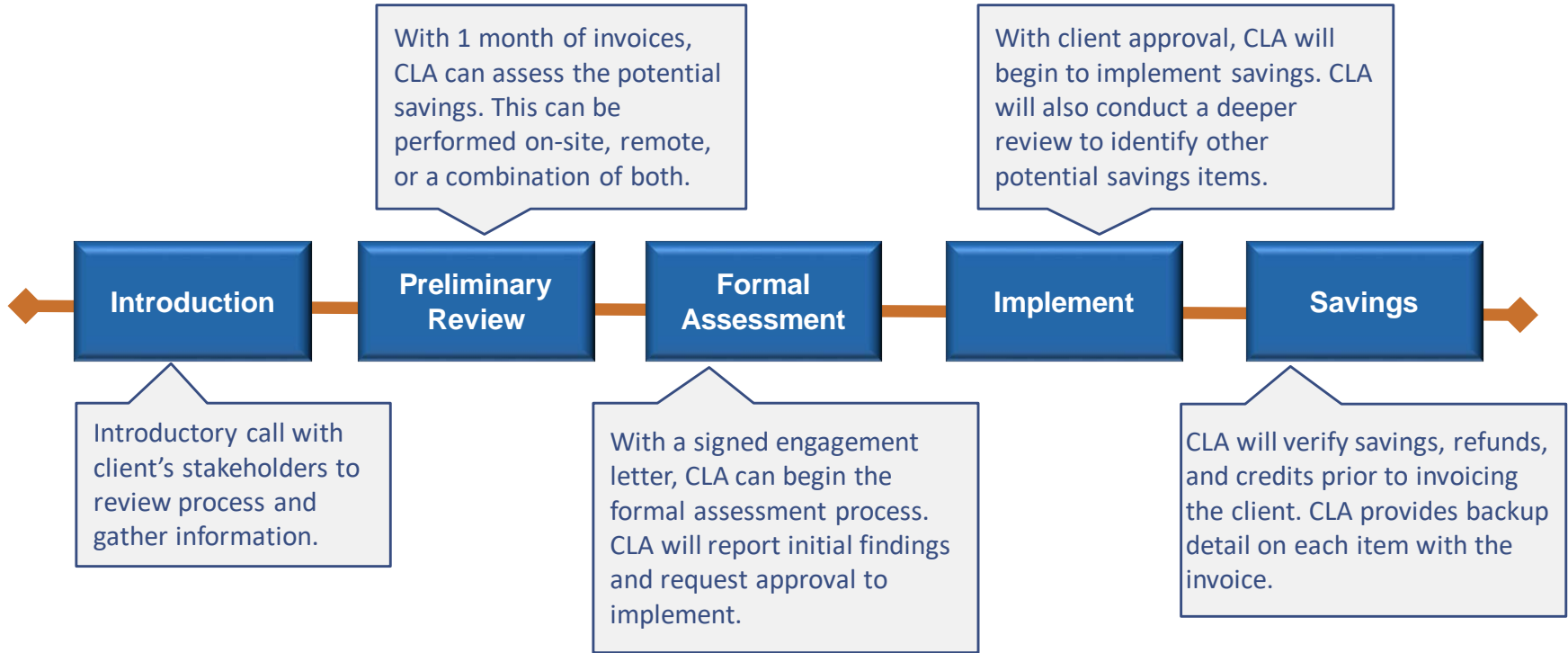
- Unpublished rate plans
- Unique rate structures
- Promotional discounts



UTILITY

- Incorrect meter multipliers and readings
- Alternative meter configurations
- Altering customer rate class
- Optional rates
- Voltage discounts
- Seasonal rate adjustments

Assessment Process



Leveraging CLA



- We assess your vendors, *not you*
- Telecom and utility industry insiders
- Catalogue of best practices
- Zero impact to users/services/contracts

Potential Outcomes



Great opportunity for client savings – move into formal assessment



Small opportunity where CLA provides recommendations based on one month's review pro bono



Clean bill of health from objective professionals



Thank you!

Kent Wright, Principal

Telecom Advisory Services

813-384-2779

kent.wright@claconnect.com

