



# Streamline Reporting and Get Real-Time Insights with Acumatica's Dynamic Tools

February 22, 2024





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# Who We Are



Nancy Bielke  
Digital Growth Director  
CLA



Jordan Smith  
Principal  
CLA





# Digital transformation has become a requirement



**Connected business. Delivered.**



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# 5 Native Reporting Tools



Dashboard

ALL RECORDS ALL (ME) OVERDUKE OVERDUKE (ME) OVERDUKE 1+ OVERDUKE 30+ OV

Drag column header here to configure filter

Customer ID	Customer Name	Invoice Amount	Balance	Current	Overdue
ABOVENT	ABC Capital Ventures	221,543.50	221,543.50	0.00	221,543.50
EDACME	Acme Food Distribution	27,281.50	27,281.50	0.00	27,281.50
EDACGI	AgriLink Food	835,215.30	835,215.30	0.00	835,215.30
AMUCSTO	Alta Ace	31,316.66	31,316.66	20,000.00	11,316.66
REESTEL	Phyrex Image	7,500.00	7,500.00	0.00	7,500.00
ROBESAP	Roblox-Knox Restaurant	90,514.40	90,514.40	0.00	90,514.40
REASDSEY	Brass Key Bar	7,315.00	7,315.00	0.00	7,315.00
CARBSOAN	Caribbean Secretary Online	25,199.13	25,199.13	0.00	25,199.13
CASHCON	Cash Connection	9,100.00	9,100.00	0.00	9,100.00

Generic Inquiries

FOIL365Dette Profit & Loss As of Mar 31, 2020

	YTD	PTD
<b>Revenue</b>		
Sales Revenue	20,867,881.65	1,706,881.65
Sales - Freight	538.08	201.31
Total Sales Revenue	20,867,343.57	1,707,082.96
Other Revenue		
Revenue not Advancing	4,792.08	
Discount Taken	26,823.29	13,222.49
Other Income	22,412.20	13,222.49
Total Other Revenue	22,412.20	13,222.49
<b>Total Revenue</b>	<b>29,832,421.40</b>	<b>8,718,211.55</b>
<b>Cost of Revenue</b>		
COGS - Inventory	17,568,981.67	1,529,488.38
COGS - Leases and Fringes	27,281.50	8,800.00
Shrinked Cost Adjustment	81,251.00	50,000.00
Lowest Cost Version	6,320.10	0.00
Total Cost of Revenue	17,683,834.27	1,688,288.38

ARM Financial Statements

Products Wholesale  
11215 SE 8th St  
Suite 140, WIA, 98004  
Bellevue, WA  
Phone: 206-545-3712  
Web: www.photoflow.com

TO: SMP TO:  
Cable Vendor Inc. Revision: Top Products  
1221 East 23 Street 11215 SE 8th St  
Seattle, WA 98148 SMPR 100  
United States of America Bellevue, WA 98004  
United States of America  
Attn: Marcello Balzer

FOIL POINT	SMP VIA	TERMS	ORDER DATE
	Feed: Overight	30 Days	8/20/20
ITEM	QTY	UNIT PRICE	EXTENDED PRICE
AALR5C900 Logo 300 pins set	EA	200.00	50.00
PRICENT Payment	DAY	0.00	200.00
			0.00

Forms and Reports

OPPORTUNITY SUMMARY OPPORTUNITIES BY GEOGRAPHY

Country Name	State	Stage	Development	Proof	Prospect
Sweden		Undefined			2,500.00
		Total			2,500.00
Germany		Undefined			1,000.00
		Total			1,000.00
		AL			2,500.00
		NS			2,500.00
		Total			2,500.00
Canada		Undefined			16,500.00
		Total			16,500.00
United Kingdom of Great Britain and Northern Ireland		Undefined			0.00
		NY			16,500.00
		WA			16,500.00
		MI	20,000.00		
		OH			
United States of America		Undefined			32,700.00
		CA	79,626.50		
		TX			121,000.00
		FL			129,306.00
		Total	79,626.50	20,000.00	209,006.00
Sub		Total	79,626.50	20,000.00	322,056.00

Pivot Tables



Where do I begin?

What support do I need?

Change can be overwhelming!

CLA is here to help!



# Consulting and Accounting Services

- Project management
  - Global transformation
  - Operational risk
  - System integration



# Consulting and Accounting Services

- **Finance and accounting**
  - Acquisition integration and divestiture-related transitions
  - Budgeting, forecasting, and financial analysis
  - **CECL modeling and accounting**
  - **Business Opportunity Assessment**
  - Financial reporting assistance
  - General accounting and interim leadership roles  
(e.g. **consulting CFOs and controllers**, financial analysts, SEC reporting managers, accounting managers)
  - Implementing the new **revenue recognition** and **lease accounting standards** (including accounting, financial reporting, and internal controls)





*Thank you!*

*Nancy Bielke*

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