



We'll get you there.

CPAs | CONSULTANTS | WEALTH ADVISORS

Seamless Construction Operations and Communications with Acumatica

January 11, 2024



The information herein has been provided by CliftonLarsonAllen LLP for general information purposes only. The presentation and related materials, if any, do not implicate any client, advisory, fiduciary, or professional relationship between you and CliftonLarsonAllen LLP and neither CliftonLarsonAllen LLP nor any other person or entity is, in connection with the presentation and/or materials, engaged in rendering auditing, accounting, tax, legal, medical, investment, advisory, consulting, or any other professional service or advice. Neither the presentation nor the materials, if any, should be considered a substitute for your independent investigation and your sound technical business judgment. You or your entity, if applicable, should consult with a professional advisor familiar with your particular factual situation for advice or service concerning any specific matters.

CliftonLarsonAllen LLP is not licensed to practice law, nor does it practice law. The presentation and materials, if any, are for general guidance purposes and not a substitute for compliance obligations. The presentation and/or materials may not be applicable to, or suitable for, your specific circumstances or needs, and may require consultation with counsel, consultants, or advisors if any action is to be contemplated. You should contact your CliftonLarsonAllen LLP or other professional prior to taking any action based upon the information in the presentation or materials provided. CliftonLarsonAllen LLP assumes no obligation to inform you of any changes in laws or other factors that could affect the information contained herein.

Who Are We?



Tom Dearnley
Managing Principal of
Construction
CLA



Ashley Slomanson
Digital Growth
Senior
CLA



Nancy Bielke
Digital Growth
Director
CLA



Agenda

Construction Technology

- Common Challenges

Connecting People & Projects

- Role based ERP
- Remote Access
- AI

Construction ERP at a glance

- Capabilities
- Benefits
- Live Demonstration

Q&A



Construction Technology – Common Challenges

Platform Limitations

- Multiple systems
- Silo'd data
- No integrations
- Sharing critical project data between the job site and office in real time

Deficient Construction Functionality

- Integrating other software applications is challenging
- Project Health – are we making money or losing money?

Lack of Collaboration

- Limited visibility
- Time
- Expenses
- More

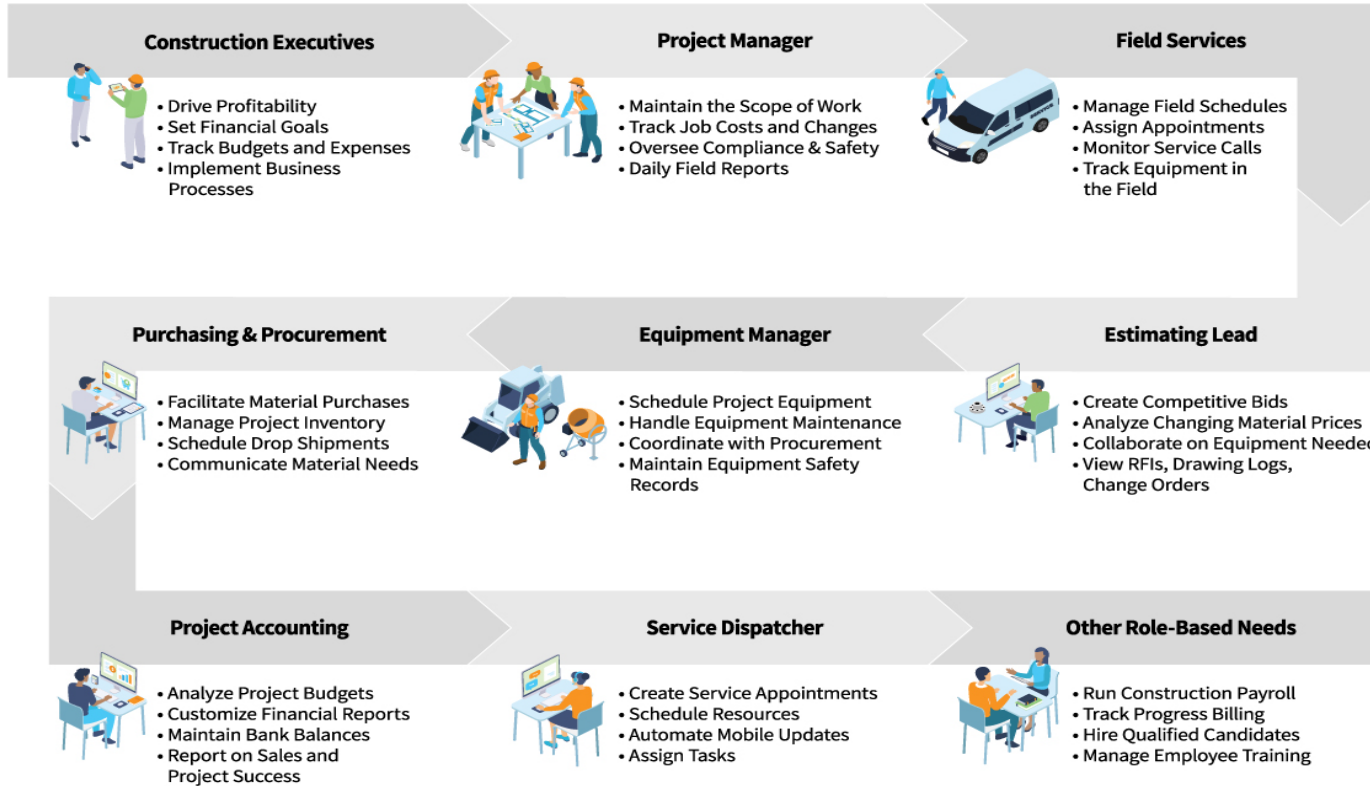




Need to connect people, projects and streamline processes



Construction: Role Based Activities



Remote Access

AI and Machine Learning

Access from anywhere on any device in natural language - *optimized for collaboration.*

Adaptable platform with open APIs enabling *easy integration* of the latest AI and Machine Learning technologies.

EST PROFIT % BY PROJECT

Project	EST PROFIT %
1002H1	60
REVIEWED	60
THROW	55
FIXED	50
2017PROJECT	45

GROSS PROFIT BY PROJECT

Project	Description	Revis Centr	Revis Estim	Est. Profit	Est. Gross Profit	Est. Profit %
1002H1	The Beach Hotel	40.7	29.4	113.3	27.76	
1003R	Italian Restaurant	2.18	1.64	543	24.85	
1004	The Equity Group	5.45	4.10	1.35	24.80	
1005C	Eastgate Ship	396	285	133	33.39	
1006H	Flager Custom	1.96	1.63	322	16.43	

CONTRACT STATUS BY PROJECT

Project	Description	Origin Centre	Approv Centre	Revis Centre
1002H1	The Beach Hotel a	39.71	1.018	40.73
1003R	Italian Restaurant	2.186	0.00	2.186
1004W	The Equity Group	5.459	0.00	5.459
1005C	Eastgate Ship	396.0	0.00	396.0

Project Manager Dashboard Metrics:

- ACTIVE PROJECTS: 17
- LATE PROJECT TASKS: 20
- PROJECTS, LOW BILLING RATIO: 2
- UNDER UTILIZED EMPLOYEES: 9
- OVER BUDGET PROJECTS: 2
- UNPROFITABLE PROJECTS: 3
- MY TASKS: 4
- MY OVERDUE TASKS: 3

Project Overview Dashboard Table:

Project	RFI ID	Status	Reason	Owner	Answer Due Date	Sched Impact Days	Cost Impact Dollars
CGTBREIGT	RF-000002	Open	Unanswered	Maz	8/15/2022		
CGTBREIGT	RF-000002	Open	Waiting For Answer	Maz	9/30/2022		
CGTBREIGT	RF-000002	Open	Unanswered	Jacob	11/9/2022		

POTENTIAL CHANGE ORDERS

1.94M

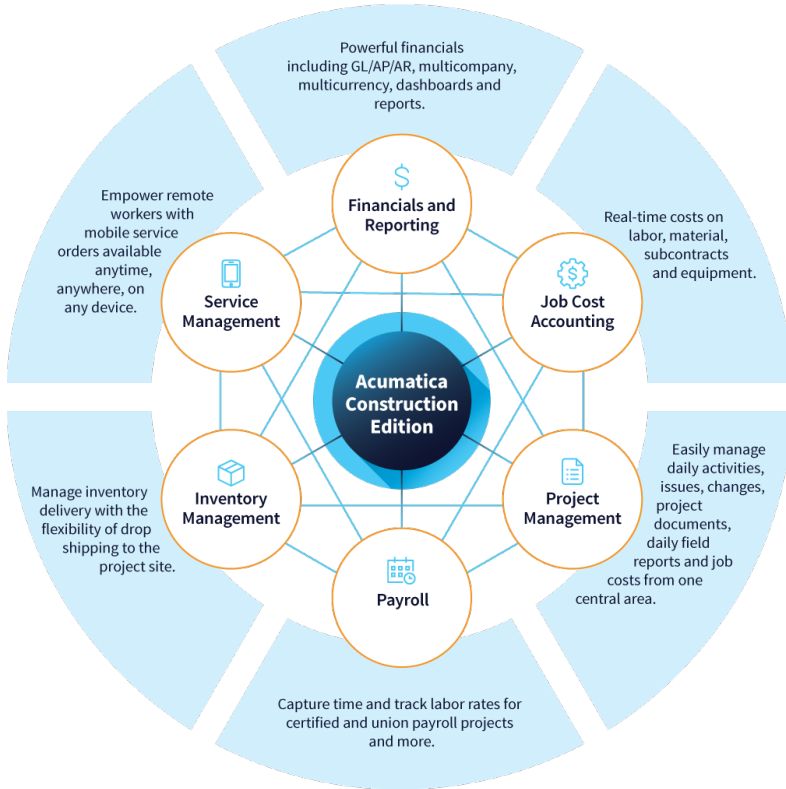


Construction Edition

At a Glance



Acumatica Construction Edition



- Construction Financials
- Job Cost Accounting
- Payroll
- Project Management
- Construction App Integrations
- Modern Cloud Platform





Benefits



Goals for Demonstration:

- Connecting your people to your projects
- Improving efficiency and collaboration
- Reducing frustrating data entry
- Providing real time information and feedback



Product Demo





Q&A



Thank you!

Ashley Slomanson

Ashley.Slomanson@claconnect.com

Tom Dearnley

Thomas.Dearnley@claconnect.com

Nancy Bielke

Nancy.Bielke@claconnect.com



CLAconnect.com



CPAs | CONSULTANTS | WEALTH ADVISORS

©2024 CliftonLarsonAllen LLP. CLA (CliftonLarsonAllen LLP) is an independent network member of CLA Global. See [CLAglobal.com/disclaimer](https://claglobal.com/disclaimer). Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor.