



We'll get you there.

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Preserving Your Legacy

What Construction Owners Need to Know to Prepare
for Transition and Succession

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What do we mean by legacy?



Polling Question

What is the top priority for you in transition planning?

- Taking care of your employees
- Continuing the company's legacy (mission/values/culture)
- Maximizing your return
- Keeping it in the family



Types of Transitions

Internal

- Management buyout
- Family Transition
- ESOP
- Combination

External

- Strategic Buyout
- Private Equity
- Dissolution





What does transition readiness look like?



You are transition ready when you have...

Become educated on the process and discussed it with those important to you

Aligned your personal, financial, and business goals

Established a competent transition advisory team

Created a contingency plan

Completed a recent business valuation, personal, financial, and business assessment

Considered and weighed exit options as they would relate to your personal goals

A written transition plan in place

De-risked the business, taken steps to maximize the value and minimize your taxes, and prepared the company to navigate the transition

Made preparations to leave a sustainable company in the hands of good leadership



Building Value and Improving Sustainability

Cash flow

Strong working
capital position

Creditworthiness

Management
depth and
succession

Competitive
advantage

Specialization

Backlog





How CLA Owner Transition Advisory can help



We help business owners *transition* their businesses to new ownership *seamlessly*, in a way that achieves their goals, preserves the legacy and value of their hard work, and sets the business up for sustainability and *ongoing success*.



Our broader Owner Transition Services team

We bring all of CLA.

Our OTA advisors act as consultants and as the “quarterback” of the transition, connecting our clients with the services they need.



Let us help you achieve peace of mind, reach a place of choice for your future, and *make your transition the celebration* you've been working for.



Thank you!

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