

## Data Warehousing in the Nonprofit World

November 29, 2023



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## **Today's Presenters**



**Ben Aase** Principal



**Troy Hollings**Digital Growth Director



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#### **Learning Objectives**

At the end of the session, you will be able to:

- Speak to trends and updates on data warehousing in the nonprofit industry
- Discuss common data warehousing challenges across nonprofits
- Know when it is likely time to consider a data warehouse, and what steps to take next







## Agenda

- Industry Trends
- Defining Our Terms
- New Developments
- Q&A/Discussion





# **Industry Trends**

What We Saw in 2023





## Nonprofit Mindsets



#### **EMBRACING & EMBARKING**

- Cloud basics, making case internally
- Smaller orgs, <\$1M revenue</li>
- View tech separate from primary mission



50%



#### **LAUNCHING & LEARNING**

- Project specific cloud initiatives
- Range of org sizes using cloud in varied ways
- View cloud as tactical targeted, not enterprise strategy



## INNOVATING & ACCELERATING

- Cloud is integrated across org; used to scale and innovate
- Larger orgs, >\$10M in revenue with resources to apply to tech
- View tech as a strategic driver of mission outcomes

Source: Amazon Web Services, Nonprofit Insights, March 2023.





## Digital Lifecycle

Phase 1 Phase 2 Phase 3 Phase 4

No dashboards or manually compiled dashboards

Many disconnected data sources

Abundance of manual processes

Automated dashboard for one or more departments

Analytics supported by basic system and data integration and some automated workflows

Beginnings of digital engagement with constituents

Most departments supported by automated and self-service dashboards

Defined sources of truth across enterprise and available to all

Exploring machine learning and artificial intelligence for analytics and value

Integrated systems and solutions supporting advanced analytics

Machine learning and artificial intelligence integral to business decisions

Digital engagement drives mission value proposition and revenue streams



## One Way to Think About Prioritizing







## Defining Our Terms

Data Lake, Data Warehouse, Data Mart – What does it all mean?



## Data Structures: Taxonomy Refresh

#### Data Lake

- •Centralized storage of data from multiple sources.
- Reflects how data exists in the source and is often transformed for use in solutions.
- •Can host structured, semi-structured, and unstructured data.

#### Data Warehouse

- •Centralized database showing accurate picture of key strategic metrics.
- •Organized around facts described by dimensions.
- Hosts structured data.

#### **Data Marts**

- •Designed for specific business use cases, such as a department's view of the organization.
- Host structured data.

#### Data Lakehouse

- Takes the best from data lakes & data warehouses.
- Better governance and support for machine learning and artificial intelligence.
- •Can host structured, semi-structured, and unstructured data.





## Let's Start With Why





#### **Central Source of Truth**

Standardize across all platforms. Trust your data



#### **Automated Analytics**

Everything integrates to your central data hub allowing continually updating analytics



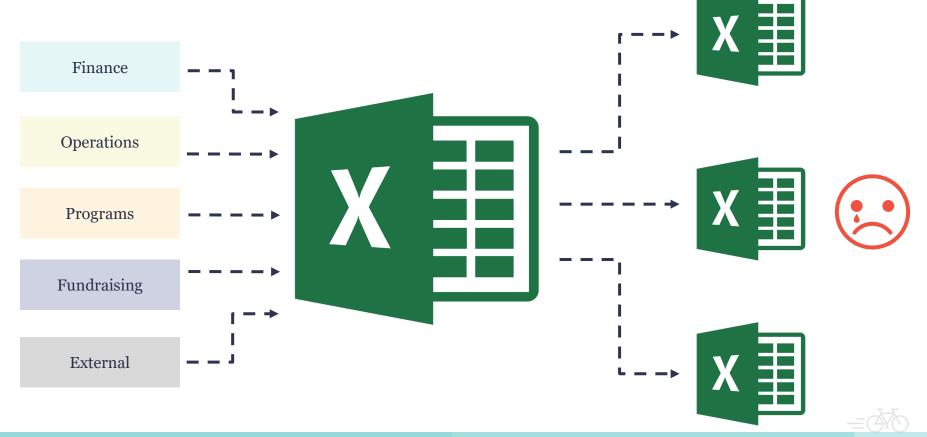
#### **Prepare for Al**

Al tools are powerful but not magic and require organized and coherent data.



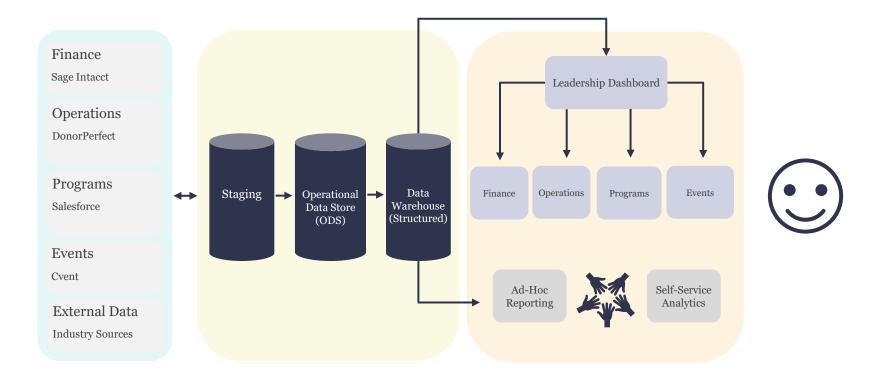


## Before





## After







## How Do I Know I Need a Data Repository?



**Data Siloes** 



Performance Issues



Inconsistent Data Quality -- "I don't trust my data"



**Limited Analytic Capabilities** 



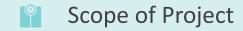
Difficulty in Data Integration

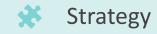


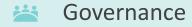


## Preparation and Readiness







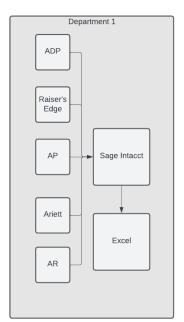


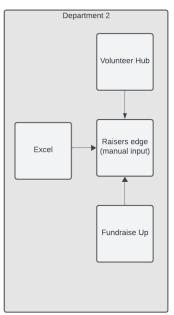
Scalability and Future Growth

Security and Compliance

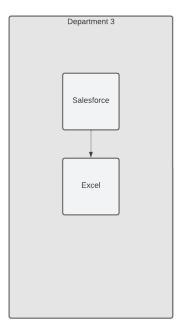


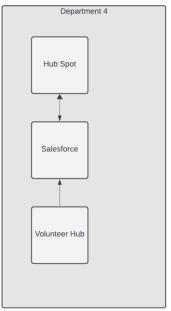
## Case Study – Current State

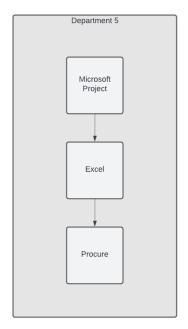




#### Operations



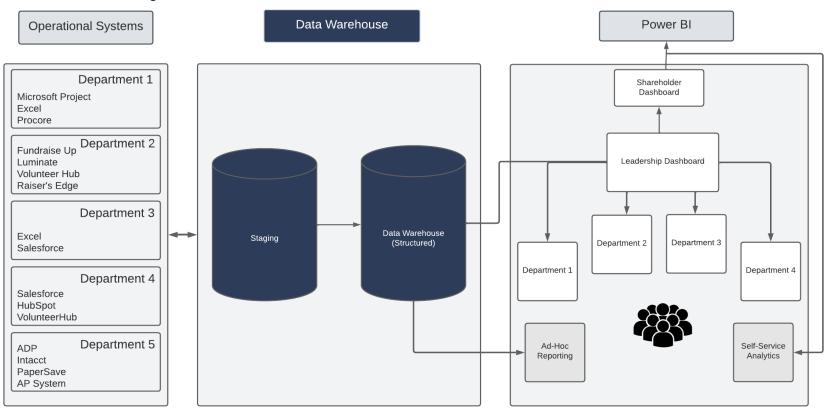








## Case Study – Future State





# New Developments

What's Coming Next







#### Microsoft Fabric



# WHAT IS MICROSOFT FABRIC?

A <u>Unified</u> SAAS
PLATFORM FOR AIL YOUR
ANALYTICS NEEDS

#### REAL-TIME ANALYTICS

INGEST & QUERY REAL-TIME DATA WITHIN SECONDS

STORE REALTIME DATA IN ONELAKE

#### DATA WAREHOUSE

POWERED BY DELTA PARQUET
ACCESSIBLE THROUGH SQL AND SPARK
DECOUPLED STORAGE & PROCESSING
ORGANIZED AROUND WORKSPACES

#### BI

REPORTS &
DASHBOARDS
WITH
POWER BI

#### ONELAKE

Unified LAKEHOUSE WITH AN OPEN FORMAT

#### DATA SCIENCE

RUN NOTEBOOKS WITHIN SECONDS
WITHOUT MANAGING CLUSTERS
TRAIN MODELS AND EXPERIMENT
BETWEEN DIFFERENT MODELS VERSIONS

#### DATA INTEGRATION

ETL OR ELT JOBS

SCHEDULE & RUN JOBS WITHOUT

MANAGING (SPARK) CLUSTERS

USE NO-CODE OR NOTEBOOKS FOR



#### UNIFIED SECURITY

ACROSS ALL TYPES OF DATA STORES & ENGINES

SHORTCUTS EASY ACCESS TO DATA STORED IN OTHER CLOUDS



Swharkarlahil



EACH FABRIC ORGANIZATION HAS

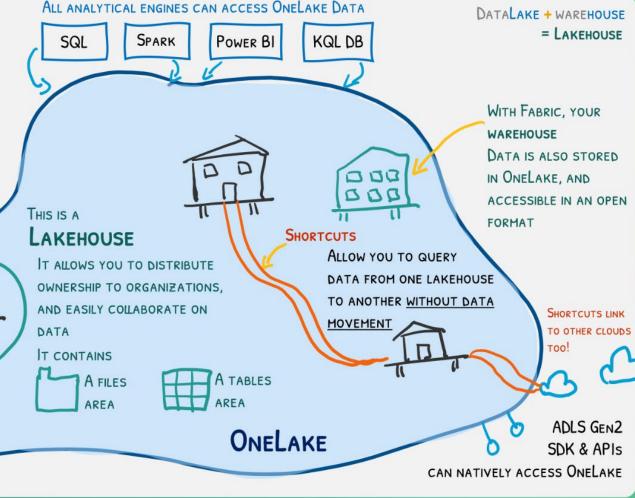
ONE DATA LAKE, ENTIRELY MANAGED FOR YOU

It's UNIFIED ACROSS ALL REGIONS & YOU PAY
PER GB STORED (NO SCALING NEEDED).



THE FILES AREA CAN CONTAIN UNSTRUCTURED & SEMI-STRUCTURED DATA.

It's not uncommon to organize them in three "areas": Bronze, Silver & Gold







## Deploying AI Across Your Data



# Bringing it All Together





## Key Take Aways



Nonprofits are facing the challenge of managing and utilizing large amounts of data



Assess where you are on your data journey



Start with the why: valuable insights and informed decisions



Reinvesting in data capacity takes real resource and commitment



Outside partners can help you leverage your data effectively



The tools available to nonprofits continue to evolve rapidly







#### Thank you for joining us!

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