

Intacct Cloud Accounting

Abe Mathew, Manager, CliftonLarsonAllen



Housekeeping

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- **Q&A session will be held at the end of the presentation.**
 - Your questions can be submitted via the **Questions Function at any time during the presentation.**
- The **PowerPoint presentation**, as well as the **webinar recording**, will be sent to you within the next 10 business days.
- Please complete our online survey.

About CliftonLarsonAllen

- A professional services firm with three distinct business lines
 - Accounting and Consulting
 - Outsourcing
 - Wealth Advisory
- 3,600 employees
- 90 offices coast to coast
- CLA's outsourcing practice has industry-experienced resources, backed by a top-ten accounting firm with a full scope of accounting and financial experience, which allows us to bring scalable, turnkey solutions, to address organizations' short- and long-term needs.



Speaker Introductions

- **Abe Mathew**

Business Software Solutions Manager

- 9+ years of public accounting experience
- Specializes in cloud (web-based) software applications
- With a comprehensive knowledge of cloud financial applications, Abe helps clients design solutions to help solve financial systems and business process issues

Agenda

- Why Intacct
- Intacct product demo



CliftonLarsonAllen and Intacct

- **CliftonLarsonAllen**

- Began using Intacct in 2001 – early adopter of cloud technology
- Customized use of the Intacct software
- Over 300 Intacct implementations

- **Significant NFP Industry experience**

- Thought leadership with Intacct
 - ◇ Developed industry specific templates
 - ◇ Assisted Intacct in product development
 - ◇ Implemented or been involved in over 400 Intacct implementations

- **High growth**

- Intacct Premier Partner

Nonprofit Organizations Rely On Intacct

Real
Value

8,500+
Growth Companies

51,000+
Business Entities

Growing with
Intacct

95% Customer Satisfaction



Built for Success

Choice of **accounting**
experts worldwide



Top-rated
workplace



Industry
awards



25 Best
Small Biz Apps



Top tier
investors



10+ year track record of delivering results

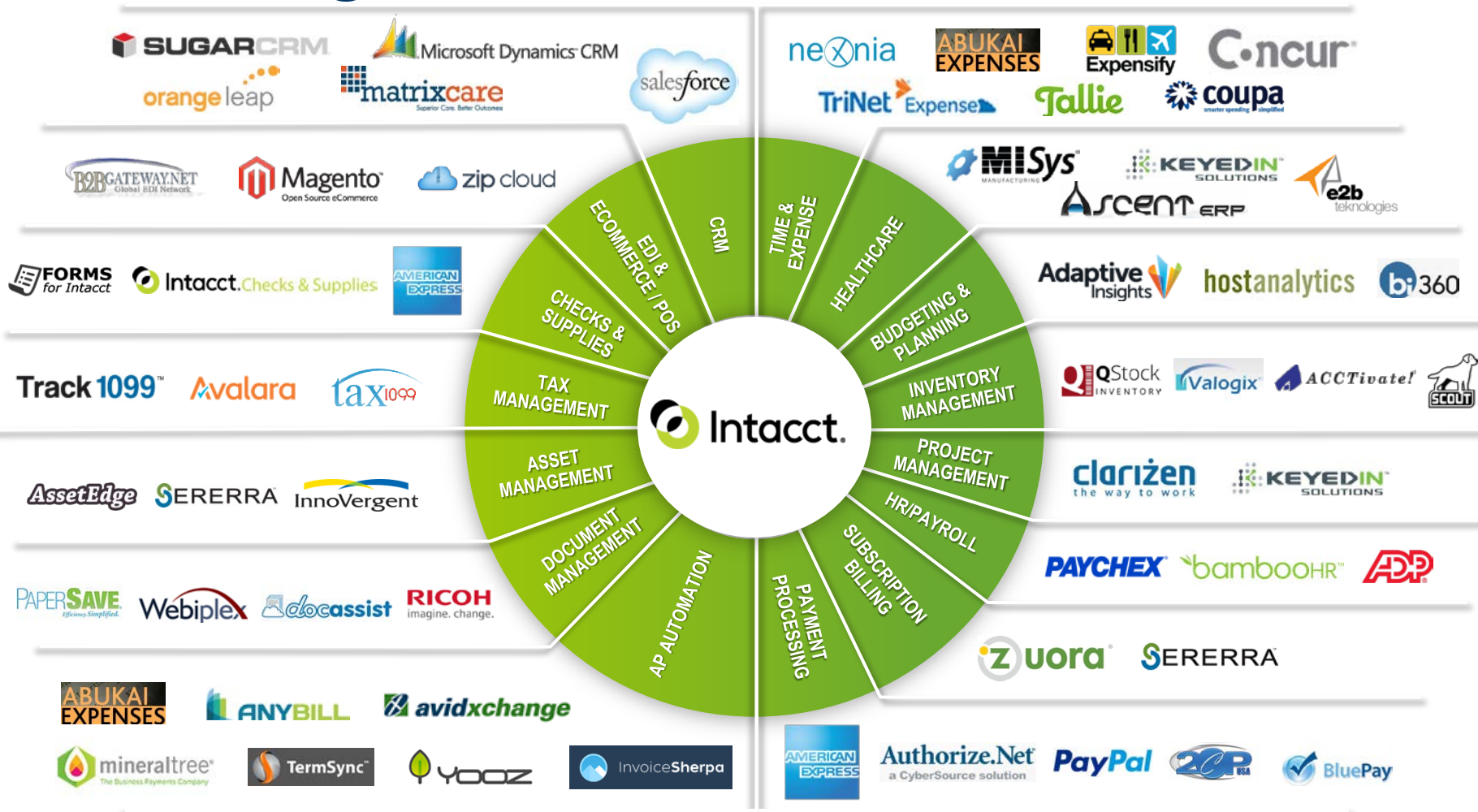
Security, Infrastructure, & Operations

Cloud Vendors Have Superior Operating Capabilities

- Savvis Data Center - possible because costs are spread across thousands of organizations
 - Fortune 100 class data center (30 of Fortune 100)
 - Encryption & hardened systems
 - 24x7x365 operations on three continents
 - Continuous backups
 - Redundant hardware and networking
 - SunGard disaster recovery
 - SSAE 16 audits, PCI certifications, etc
 - 99.998% 12 month availability average
- Automatic quarterly upgrades



Partnering for Success



120+ partners

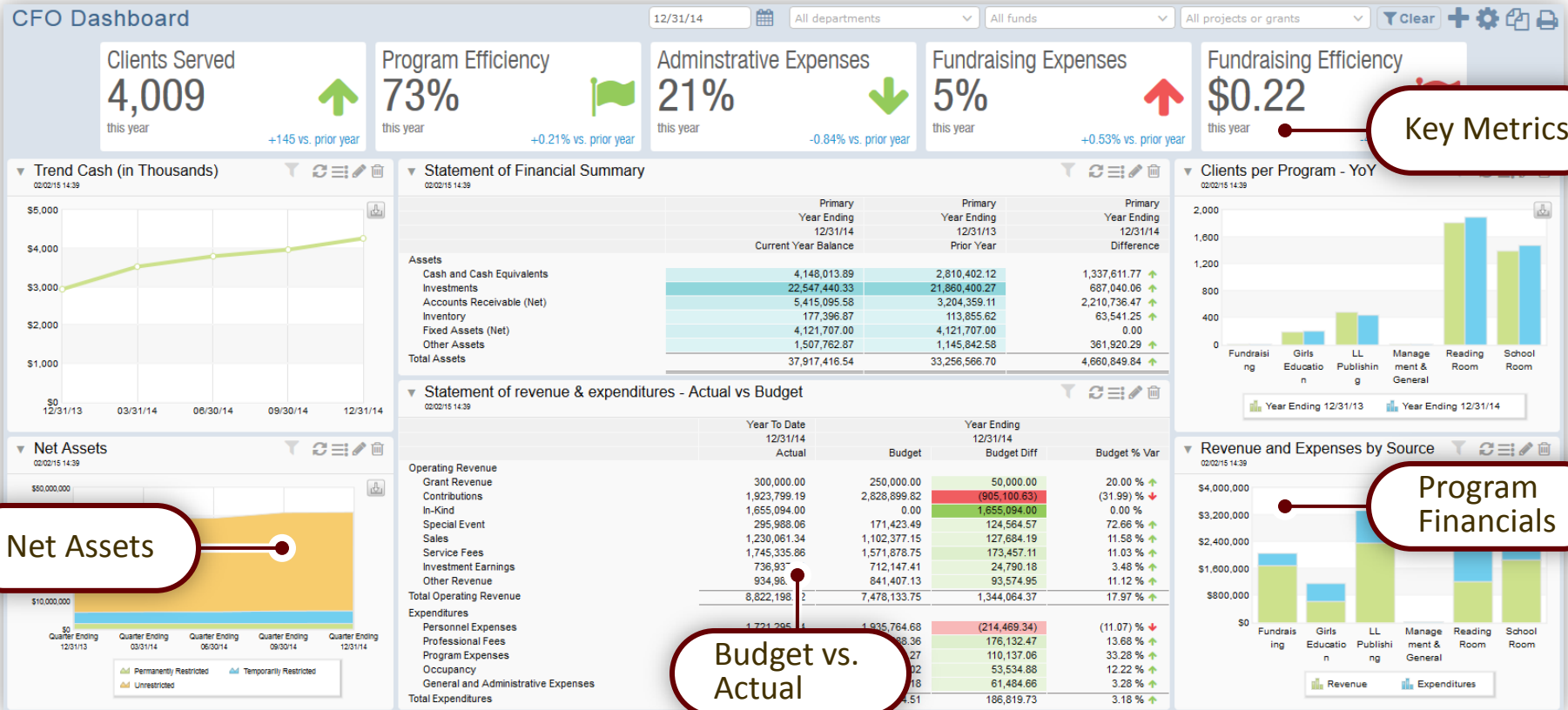
75% of our customers integrate with 2+ partners



Key Areas that make Intacct Better

- Dashboards
- Reports, reports, reports
- Internal controls
- Industry Focus
- Multi-location
- Consolidation
- Integration

Managing What's Important to Your Organization

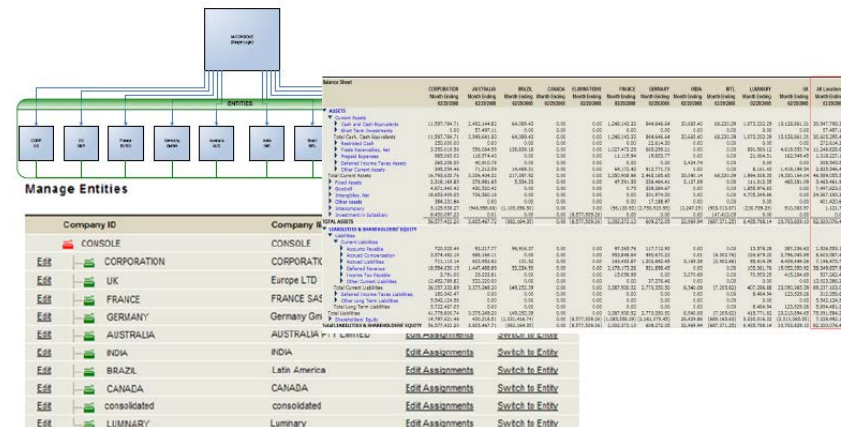
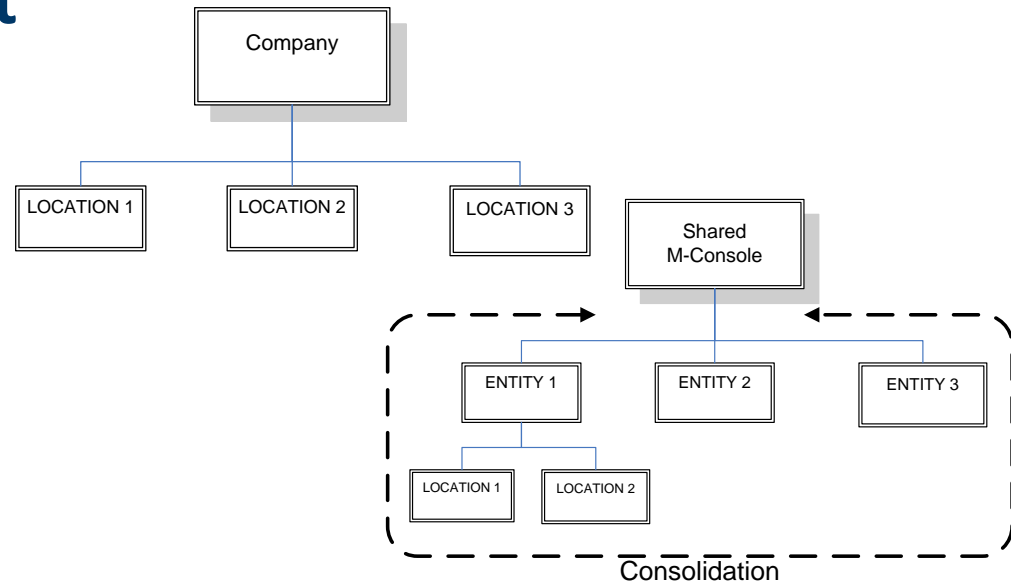


Snapshot of key financial and operational data is the first step

- Multi-Entity Shared

- Shared Data
 - ◇ Chart of Accounts, Customers, Vendors etc.
 - ◇ Single Intacct Database
- Each entity may be managed independently or from top
- Books maybe balanced by entity or by entire company
- Consolidations performed from top level

- Separate Databases for Intacct Entities
- No data sharing between entities
- Supports Multiple Base Currencies
- Supports Multi-Currency/Multi Level Consolidations
- Entities are managed via Management (M) Console
- Consolidations performed separate Consolidation entity within M-Console



Visibility Across Infinite Dimensions

Only Intacct offers multi-dimensional, data-rich insights

Revenue
by Fund

Cloud for Nonprofits									
Statement of Activities									
	Fund 100		Fund 200		Fund 300		All Funds		
	Year Ending 12/31/2011		Year Ending 12/31/2011		Year Ending 12/31/2011		Year Ending 12/31/2011		
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	
Operating Revenue	165,000.00	168,000.00	273,000.00	24,000.00	148,000.00	0.00	586,000.00	192,000.00	
▶ Grant Revenue	2,700.00	2,820.00	0.00	0.00	0.00	0.00	2,700.00	2,820.00	
▶ Trust Revenue	3,200.00	0.00	0.00	0.00	0.00	0.00	3,200.00	0.00	
▶ Endowment Revenue	25,000.00	0.00	0.00	0.00	0.00	3,000.00	25,000.00	3,000.00	
▶ Program Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,600.00	
▶ Investment Income	0.00	4,200.00	20,000.00	0.00	50,000.00	14,400.00	70,000.00	18,600.00	
▶ Contributions	0.00	6,000.00	0.00	0.00	0.00	0.00	0.00	6,000.00	
▶ Member Fees	5,000.00	14,400.00	0.00	0.00	0.00	0.00	5,000.00	14,400.00	
▶ Revenue - Sales	0.00	15,500.00	0.00	12,600.00	0.00	0.00	0.00	28,100.00	
▶ Revenue - Other	56,152.00	16,800.00	66,152.00	19,200.00	76,152.00	0.00	198,456.00	36,000.00	
▶ Revenue - Services									
Total Operating Revenue	257,052.00	227,720.00	359,152.00	59,400.00	274,152.00	17,400.00	890,356.00	304,520.00	

Expenditures
by Fund

Cloud for Nonprofits									
Expenditures By Fund									
	Fund 100		Fund 200		Fund 300		All Funds		
	Year Ending 12/31/2011		Year Ending 12/31/2011		Year Ending 12/31/2011		Year Ending 12/31/2011		
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	
Expenditures	0.00	21,600.00	0.00	18,000.00	0.00	0.00	0.00	39,600.00	
▶ Direct	85,000.00	8,400.00	0.00	6,000.00	0.00	0.00	85,000.00	14,400.00	
▶ Salary and Wages	0.00	3,600.00	17,000.00	14,400.00	0.00	0.00	17,000.00	18,000.00	
▶ PR Benefits	0.00	6,000.00	0.00	0.00	0.00	0.00	0.00	6,000.00	
▶ PR Taxes	8,975.00	14,400.00	9,825.00	19,200.00	0.00	0.00	18,800.00	33,600.00	
▶ Occupancy	0.00	9,600.00	0.00	4,800.00	0.00	0.00	0.00	14,400.00	
▶ Professional Fees	7,900.00	9,600.00	0.00	10,800.00	0.00	0.00	7,900.00	20,400.00	
▶ General and Administrative Expenses	0.00	4,800.00	0.00	3,600.00	0.00	0.00	0.00	8,400.00	
▶ Conferences, Conventions and Meetings	1,500.00	6,000.00	0.00	4,800.00	0.00	0.00	1,500.00	10,800.00	
▶ In-Country Program Expenses	0.00	3,600.00	0.00	0.00	0.00	0.00	0.00	3,600.00	
▶ Depreciation Expense	3,157.25	8,400.00	1,140.00	25,200.00	2,100.00	0.00	6,397.25	33,600.00	
▶ Interest Expenses									
▶ Miscellaneous Expense									
▶ Other Expenses									
▶ Printing & Publish									
▶ Postage & Deliver									
▶ Repairs and Maint									
▶ Telephone Expense									
Total General and Admin									
Total Expenditures									

Cash Flow

Cloud for Nonprofits									
Cash Balance									
	Fund 100		Fund 200		Fund 300		All Funds		
	Month Ending 08/31/2013		Month Ending 08/31/2013		Month Ending 08/31/2013		Month Ending 08/31/2013		
Cash and Cash Equivalents	168,253.07	118,268.75	92,865.25	379,387.07					
▶ Wells Fargo Checking	2,120.00	0.00	0.00	2,120.00					
▶ Wells Fargo Checking - Undeposited Funds	187,150.00	10,000.00	0.00	197,150.00					
▶ Cash Reserve Account	(3,000.00)	0.00	0.00	(3,000.00)					
▶ CITI Savings MMK Account									
Total Cash and Cash Equivalents	354,523.07	128,268.75	92,865.25	578,657.07					

“We found Intacct to be superior for its depth of functionality, support for fund accounting, and overall flexibility and automation capabilities.”

– Stacie Porter
Director of Finance
Grace Fellowship Church

We uncover true drivers of your organization to help ensure mission success



Award-winning Cloud-based
Financial Management and Accounting Software

What's Next?

- Complimentary consultation and demonstration for your organization



Thank you

Abe Mathew, Manager
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