

We'll get you there.

CECL for Banks: Ready or Not

July 20, 2022



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CECL is Coming: What you need to know

- Timing
 - Where should you be?
- Early Adopters What have we learned?
- Common questions we're receiving







Timing

Where should you be today?



CECL Implementation Timeline

- If you have not started, get started NOW!
- You should have a methodology selected by now
- Q3 and Q4 You should be running parallel with your currently methodology
- Be ready to adapt, as best practice will evolve after implementation







Early Adopters

What have we learned?



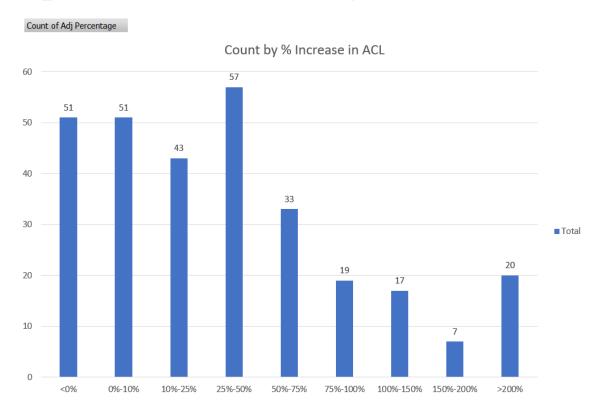
Early Adopter Banks (Through 3/31/2022)







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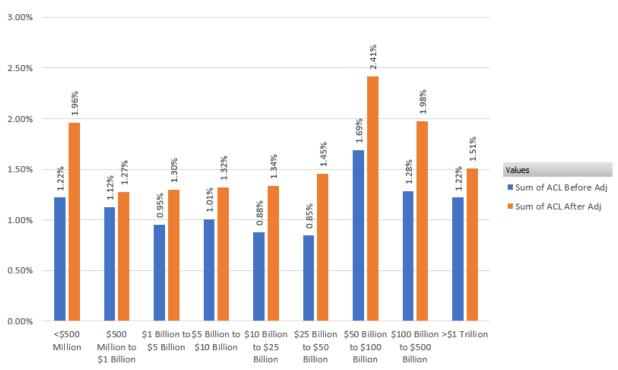




For CECL, Asset Size Matters

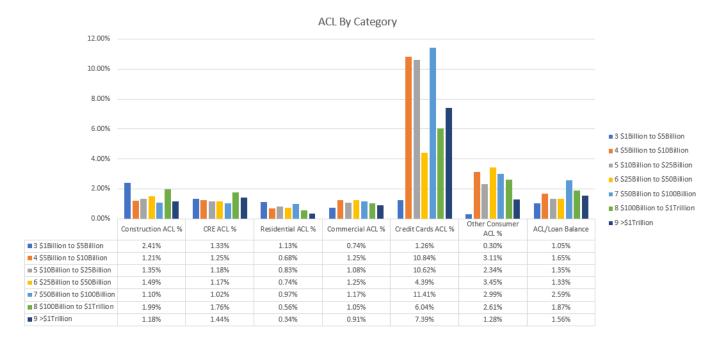
Sum of ACL Before Adj Sum of ACL After Adj







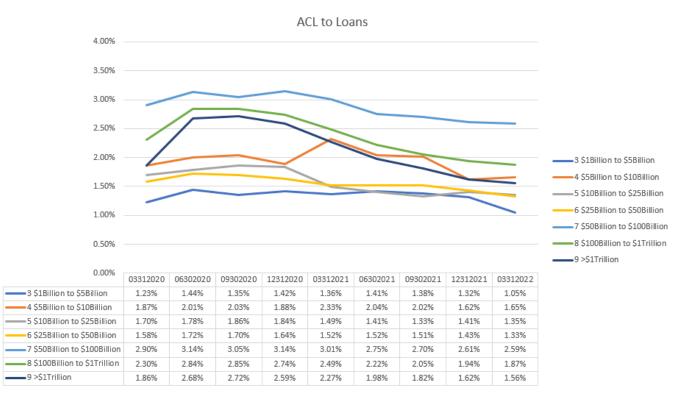
CECL Allowance Levels for Adopters 3/31/2022







CECL Allowance Trends









Common questions we're receiving



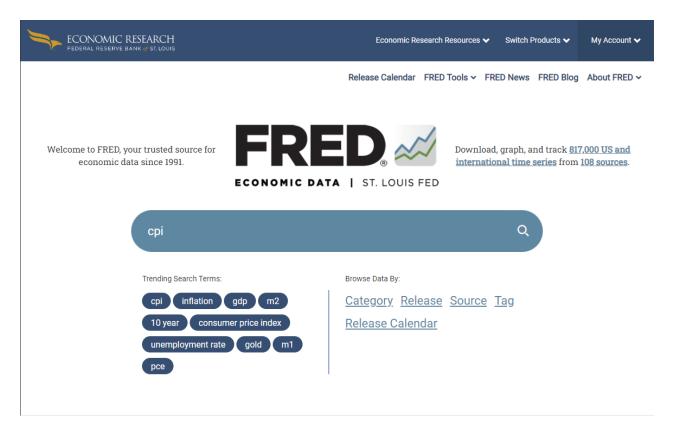
Question #1 – Let's talk Q-Factors:

- Where do we begin?
- Are they going to change from what we're doing today?
- How does forecasting come into play?
- How do we support our adjustments?
- Where do we get information to support our Q-Factors?

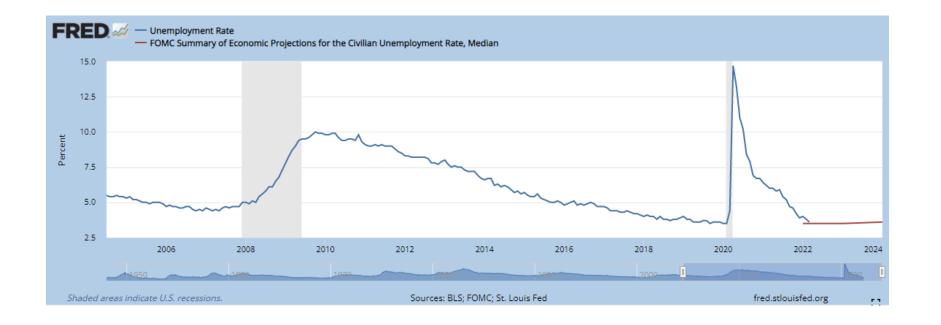




Question #1 - Continued







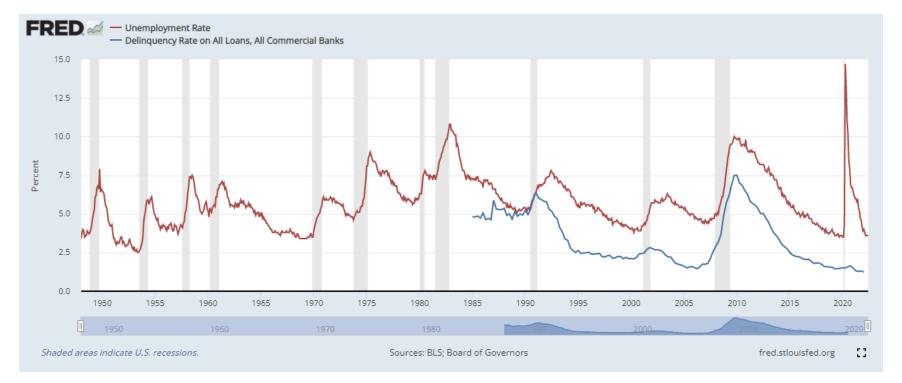






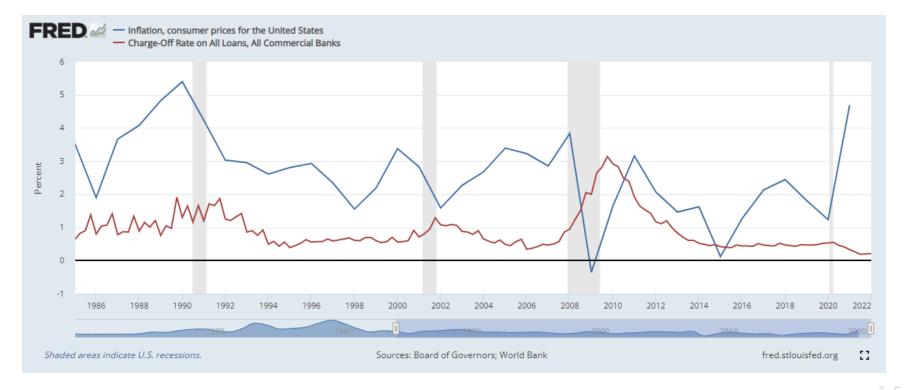










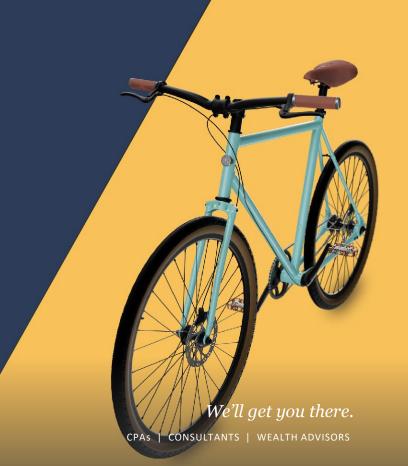








Methodology Updates



Question #2 – What methodologies are you seeing most in banking clients? What do you recommend?

Any reasonable approach or approaches may be used – guidance is not prescriptive such as

- Remaining maturity analysis
- Probability of default and loss given default
- Snapshot analysis
- Migration analysis
- Vintage analysis
- Discounted cash flow analysis





Remaining Maturity

Individually Evaluated Y/N	No									1
										Expected Chargeoffs
				Years		Annual Loss	Prepayment	Expected Lifetime		
Row Labels	Sum of Net Active Principal Balance	Sum of WA Rate	Sum of WA Maturity	Remaining	Payment	Rates	Assumption	Losses	% of Loan Portfolio	4/30/2022
Farmland	5,012,561	5.48%	3/2/2024	2.84	\$1,765,050.76	0.00%	10.00%	-	0.00%	-
1-4 Family Residential Closed	1s ⁻ 1,535,103	5.55%	6/30/2024	3.17	484,695.48	1.22%	10.00%	37,195.69	2.42%	18,711.19
N.F.N.R - Owner Occupied	6,887,148	4.80%	3/29/2025	3.92	1,761,047.24	0.85%	10.00%	134,379.16	1.95%	58,706.62
N.F.N.R Non-Owner Occupie	ed 1,835,930	4.96%	8/23/2024	3.32	553,687.97	0.66%	10.00%	24,922.01	1.36%	12,168.46
Ag Production	10,000	6.00%	5/1/2021	0.00	3,651,097.89	0.51%	10.00%	51.06	0.51%	51.06
Commercial / Industrial	20,411,834	5.17%	7/9/2024	3.20	6,393,192.49	0.45%	10.00%	182,427.03	0.89%	91,600.40
Automobile Loans	4,270,387	7.15%	11/8/2024	3.53	1,211,732.28	0.49%	10.00%	46,679.87	1.09%	21,129.13
Other Consumer Loans	6,906,484	6.84%	1/7/2024	2.69	2,568,940.25	1.91%	10.00%	239,821.93	3.47%	131,683.94
Grand Total	46,869,446	5.58%	7/19/2024							
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								665,476.75	1.42%	

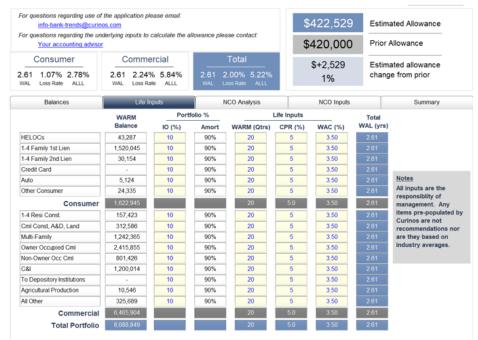
WARM			
	Principal	Allowance	% of Loans
Historical Loss Calculation	46,869,446	665,477	1.42%
Qualiative/Forecast Adjustment	185,495	0.40%	
Total WARM ACL	46,869,446	850,972	1.82%
Individually Evaluated Loans			
Individually Evaluated Loans	6,071,193	485,340	7.99%
Total ACL			
Total ACL	52,940,639	1,336,312	2.52%





BankTrends WARM Methodology









Question #2a – What methodologies available from the regulatory agencies?

SCALE

- Scale leverages call report data for CECL adopters over \$1 billion in assets as a starting point for your CECL reserves
- Compare your results from UBPR to that of peers
- Qualitatively adjust to your expectation

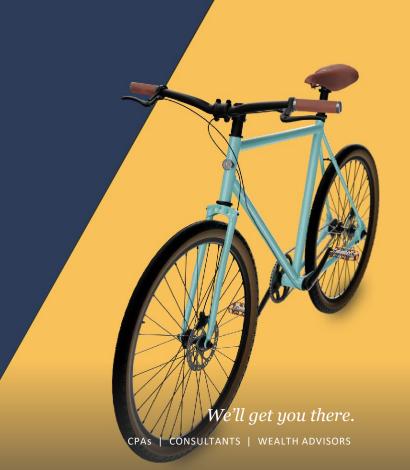
- Expected Loss Estimator (ELE) Tool
 - Weighted average remaining maturity (WARM) tool using loan level detail
 - Data to be supplied by the institution into the model







Other Items



Q3 – What else are you discussing with Clients?

- Model Validation
- FASB Items
 - TDR's
 - Purchased Loans
- Unfunded Commitments
- Investments







Questions?



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