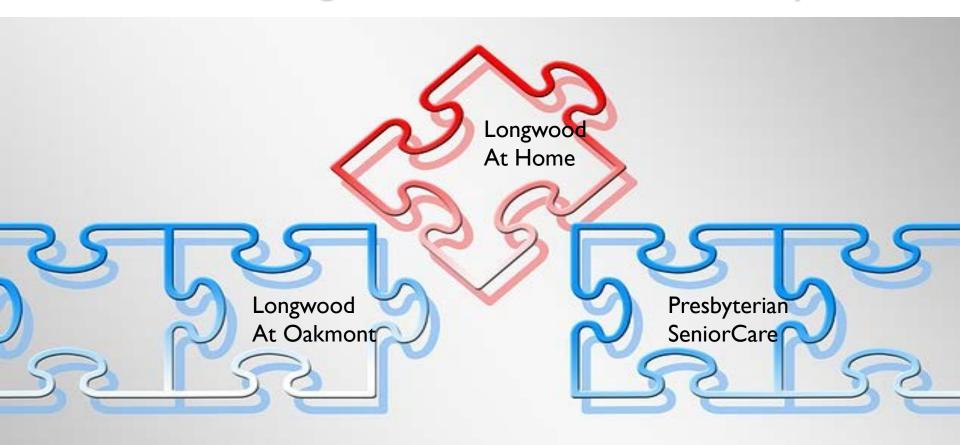


Integrating a Continuing Care at Home Community



CCaH Members Join Refundable Plan to Plan for Future Needs

- Platinum Plan offers 90% refund that can be used for Life Plan Community Entrance Fee
- Offers Peace of Mind to CCaH members who may decide to move to a community
- Offers younger members who plan to move to a Life Plan Community a backup plan if they do not qualify medically



CCaH Members Convert to Home Care Only Plan(Bronze)

- Ideal for CCaH members who move to a Life Plan Community but recognize that they may need care and supportive services to remain in Independent Living for as long as possible
- Care Coordination continues to monitor care and assess needs



Integration to Longwood at Oakmont

- 26 members moved to Longwood at Oakmont
- Currently 14 members reside at LAO

LIFECARE MEMBERSHIP AT LAO

- 5 terminated membership
- 8 members converted to Bronze
- 4 members retained Bronze
- 3 members retained Gold

RENTAL AT LAO 2 Gold; 2 Bronze



CCaH Members Enjoy Life Plan Community Amenities

Currently, 63 members utilize Amenities

- Fitness center
- Heated indoor swimming pool
- Six meals annually
- One overnight stay annually
- Lecture series/Bus Trips

Advantages

Marketing tool for Life Plan Community

 Familiarizes CCaH members so when contemplating a move to a Life Plan Community the affiliated community will be their choice.





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